SPIREON FLEETLOCATE CASE STUDY

# Assurance Health System Gives Advice on Rolling Out GPS to Drivers

## Introduction

This case study of Assurance Health System is based on a May 2017 survey of Spireon FleetLocate customers by TechValidate, a 3rd-party research service.

> "FleetLocate helps me identify the drivers who need improvement."
>
> "Make sure staff know it's not to track them, it's to protect their reputation and our asset."

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select Spireon FleetLocate:

- Signed up for FleetLocate solutions to solve the following challenge:
  - Improving fleet safety

## Use Case

The key features and functionalities of Spireon FleetLocate that the surveyed company uses:

- Saw the following improvement by implementing FleetLocate:
  - Reduced speeding

## Results

The surveyed company achieved the following results with Spireon FleetLocate:

- Found FleetLocate has done the following:
  - Pays for itself in reduced costs and improved efficiency
- FleetLocate reduced the fuel expenses by 25-50%.
- FleetLocate increased the vehicle / asset utilization by 25-50%.
- FleetLocate reduced their fleet's idle time by up to 10%.
- FleetLocate's proactive maintenance monitoring saved 25-50% in vehicle downtime.

### Company Profile

Company:
**Assurance Health System**

Company Size:
**Medium Enterprise**

Industry:
**Health Care**

### About Spireon FleetLocate

Spireon, Inc. is the leading provider of aftermarket telematics solutions in the U.S., providing businesses and consumers with powerful insights to track, manage and protect their most valuable assets.

The award-winning Spireon NSpire platform delivers rich information from any connected vehicle or asset, supporting more than 3.75 million active subscribers across the company's growing suite of product offerings, and processing over 1 billion data events every quarter.

**Learn More:**

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Source: Randy Holland, Owner, Assurance Health System