CASE STUDY

Allied Toyotalift

INTRODUCTION

This case study of Allied Toyotalift is based on a survey of Spireon FleetLocate customers by TechValidate, a 3rd-party research service.

CHALLENGES

The business challenges that led the profiled company to evaluate and ultimately select Spireon FleetLocate:

- Signed up for FleetLocate solutions to solve the following challenges:
  - Knowing where their drivers are
  - Improving fleet efficiency
  - Reducing costs

USE CASE

The key features and functionalities of Spireon FleetLocate that the surveyed company uses:

- Saw the following improvements by implementing FleetLocate:
  - Improved efficiency
  - Reduced idling

RESULTS

The surveyed company achieved the following results with Spireon FleetLocate:

- Found FleetLocate has done the following:
  - Pays for itself in reduced costs and improved efficiency
  - Has made a real dent in reducing costs
  - Helps get more out of drivers and assets
  - Makes the fleet safer
- FleetLocate reduced the fuel expenses by 10-25%.
- FleetLocate increased the vehicle/asset utilization by 10-25%.
- FleetLocate reduced their fleet's idle time by up to 10%.
- FleetLocate's proactive maintenance monitoring saved up to 10% in vehicle downtime.

“ALLIED TOYOTALIFT HAS HAD SEVERAL GPS SYSTEMS OVER THE LAST 10 YEARS AND SPIREON IS BY FAR THE EASIEST TO USE, INSTALL AND AFFORDABLE.”

John Garavelli, CFO, Allied Toyotalift

Talk with a fleet management specialist at 855-867-2692 or request a demo at FleetLocate.com/local