H&M Trucking Inc. and FleetLocate:

**COMPANY:**
H&M Trucking Inc.

**COMPANY SIZE:**
Medium Enterprise

**INDUSTRY:**
Transportation Services

**CHALLENGE**
The business challenges that led the profiled company to evaluate and ultimately select Spireon FleetLocate:
- Signed up with FleetLocate to solve the challenges around:
  - Trailers/assets usage

**USE CASE**
The key features and functionalities of Spireon FleetLocate that the surveyed company uses:
- Since implementing FleetLocate, saw tangible improvements in the following:
  - Improved ability to better manage the trailer fleet
- Agrees with the following statements:
  - FleetLocate helped recover a stolen trailer

**RESULTS**
The surveyed company achieved the following results with Spireon FleetLocate:
- Agrees with the following about FleetLocate:
  - FleetLocate helped optimize the trailer pool to drive ROI and profitability
  - FleetLocate increased the asset/trailer utilization by 25-50%.
  - FleetLocate reduced their fleet’s idle time by 10-25%.

*All quotes, stats, and facts third-party validated by TechValidate.*