CASE STUDY

Sharp Transportation Inc. and FleetLocate:

COMPANY:
Sharp Transportation Inc

COMPANY SIZE:
Medium Enterprise

INDUSTRY:
Transportation Services

CHALLENGE
The business challenges that led the profiled company to evaluate and ultimately select Spireon FleetLocate:

• Signed up with FleetLocate to solve the challenges around:
  • Knowing where the trailers/assets are at all times
  • Trailers/assets usage

USE CASE
The key features and functionalities of Spireon FleetLocate that the surveyed company uses:

• Since implementing FleetLocate, saw tangible improvements in the following:
  • Improved ability to better manage the trailer fleet
  • Improved detention billing/reduced wasted driver time
  • Eased compliance with the Food Safety Modernization Act
• FleetLocate’s trailer health monitoring reduced the number of fleet maintenance-related CSA violations by 25-50%.
• Agrees with the following statements:
  • FleetLocate helped locate a misplaced/lost trailer

RESULTS
The surveyed company achieved the following results with Spireon FleetLocate:

• Agrees with the following about FleetLocate:
  • FleetLocate paid for itself in reduced costs and improved efficiencies
  • FleetLocate made a real dent in reducing the operational costs
  • FleetLocate helped get more out of the trailers and assets
• FleetLocate reduced their trailer/asset inventory by 10-25%.
• FleetLocate increased the asset/trailer utilization by 25-50%.
• FleetLocate reduced their fleet’s idle time by 25-50%.

All quotes, stats, and facts third-party validated by TechValidate.