



RJ & Sons selects Spireon's FleetLocate to manage international fleet operations

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Spireon Inc. announced that [RJ & Sons](#) has adopted the company's [FleetLocate fleet and asset management solution](#) across its entire fleet of specialized trailers.

RJ & Sons implemented Spireon's FleetLocate to gain greater visibility of its assets, particularly as trailers travel across Canadian and Mexican borders. RJ & Sons chose to install FleetLocate devices covertly so they are not visible on the flatbeds, helping to prevent tampering. The company embraced Spireon's flexible reporting tools, user-friendly interface and reliable service.

"Spireon's FleetLocate trailer management system has helped improve not only trailer visibility but has reduced the idle time of our trailers, resulting in significant cost savings," said Uriel Verazzi, general manager of RJ & Sons. "Since we can now track mileage of our trailers, we receive proactive alerts, and have been able to optimize scheduling of our preventive maintenance checks, as well as provide an overall better level of quality to our customers."

"With our unique 99.9 percent performance guarantee, we're proud to offer the industry's most reliable and scalable solution to our customers," said Roni Taylor, vice president of industry relations at Spireon. "RJ & Sons now has full visibility of their entire fleet at all times, including detailed breadcrumb trails of trailer movements, which is especially important for companies operating in remote areas or across international borders where coverage can be inconsistent. We also provide comprehensive white-glove customer service, helping fleets customize reporting and alerts to ensure the solution is meeting their unique needs."

<http://fleetowner.com/telematics/rj-sons-selects-spireon-s-fleetlocate-manage-international-fleet-operations>