

TAX SEASON UNDERWRITING CHECKLIST



Check "Yes" or "No" to the following questions.

Yes

No

CUSTOMER IS APPROVED FOR NORMAL UNDERWRITING CRITERIA?

WOULD WE DO THE DEAL WITHOUT A TAX REFUND?

DOES THE FMS HOTLINE INDICATE "NO DEBTS"?

ARE WE TAKING LESS THAN 30% OF THE TAX REFUND?

IS THE CUSTOMER BEING SETUP FOR SUCCESS WITH THE
SALE OF THIS VEHICLE?

DOES THE CUSTOMER HAVE ADEQUATE INCOME TO COVER
THE WEEKLY PAYMENTS WITHOUT THE TAX REFUND?

IS THE CUSTOMER PUTTING CASH DOWN OR HAVE A TRADE
IN BEFORE THE TAX REFUND?

**IF ANY QUESTIONS ARE ANSWERED WITH A "NO", PLEASE PROCEED
WITH CAUTION WHEN APPROVING THIS TAX DEAL.**